

Starting up

Before setting up co-operation, a non-binding meeting will be arranged to discuss your ideas and plans for your future activities. DanCare will see your business opportunities from a new perspective, aiming at introducing unconventional ways to establish new business activities.

Successful co-operation

Successful co-operation grounds on mutual commitment. Regardless of whether the co-operation is of short or long duration, DanCare is committed to achieve the best possible result for your company.

Let DanCare be the platform for your local expansion



Your bridge to
local expansion

DanCare sales ApS

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Local representative for Expopharm

The logo for DanCare Sales, featuring the word "DanCare" in a serif font with "Sales" in a smaller sans-serif font above it, and a blue wavy line underneath.

DanCare
Sales

Your bridge to
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A brief introduction

DanCare is a Danish sales and consulting company situated north of Copenhagen. DanCare's core business is sale and marketing of products and services within the pharmacy and med-tech sectors.

Consultancy services

DanCare assists individual companies and business agencies on a consulting basis in the execution of assignments such as:

- search for and identification of local agents and business partners
- organising visiting programmes to prospective business partners
- search for product-specific market data
- investigation of product-specific regulatory issues

Your local representative office

DanCare can also represent your company as local representative office, providing your company with a well-functioning local sales presence and operating as an integrated part of your company.

DanCare's sales strategy is designed to match companies requiring direct sales services with close contact to business partners and key persons, but without the need for a permanent external sales organisation.

Markets covered by DanCare

DanCare is focused on the Scandinavian countries, especially Denmark, and has an extensive knowledge of the German market as well.