



DanCare sales – an introduction

DanCare sales is a Danish sales and advisory company, working on a representative or consultant basis. DanCare sales assists your company in establishing and building up business in this area or expand existing activities. DanCare sales facilitates your business activities and represents the interests of your company.

Service and marketing concept

Focussing on the pharmaceutical, the healthcare and the medico industry, DanCare sales accomplishes assignments within sales, marketing and product-specific regulatory questions. DanCare sales's core competence lies especially within the following business concepts:

Business partner search.

- A structured search and selection process, geared towards identifying your future business partner on a selected market. The process is grounded in your strategic plans and carried out on the basis of a thorough description of your requirements to the business partner you are looking for. DanCare sales carries out this search anonymously if preferred.

Sales manager on part-time basis.

DanCare sales acts as part of your export department within a specific defined area in order to increase your export sales to the market. For example DanCare sales carries out targeted sales activities or assists in improving the sales to a selected market or segment including follow-up customer care.

Representation office.

DanCare sales works on a continued part-time basis as your company's sales office in Denmark, providing a well-functioning sales presence that works as an integrated part of your company

Product- and market research

DanCare undertakes investigations within product-specific regulatory questions and productspecific marketdata-information – by way of desk or as field research.

Markets

DanCare's primary markets are Denmark, the other Scandinavian countries and Germany. My marketing experience covers other countries as well.

Full-service solution to your company

DanCare sales co-operates on an integrated basis with professional experts and advisory companies to offer your company a full-service solution.

Starting up

Our co-operation always begins with a free no-obligation meeting, to discuss your ideas and plans for your company's sales activities. DanCare sales will focus on your opportunities in a new perspective with the aim to find and suggest non-traditional ways to improve your market performance. You will receive an offer with a detailed plan and a description of the duration of activities, for your acceptance.

A successful Cooperation.

A successful cooperation grounds in a mutual commitment. Irrespective the cooperation is of shorter or longer duration, it is DanCare sales commitment, to achieve the optimal result for your company and I will put all possible efforts behind to make it a successful cooperation.

DanCare sales - platform for your local expansion.